

UMAIR JAMIL
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CAREER OBJECTIVE

I am trustworthy, enthusiastic, honest and hardworking young man seeking to work in a challenging and responsible position in a progressive organization for professional growth and personal development.

WORKING EXPERIENCE:

KoldKraft Group of Companies **(Suteng edible oil engineering technology Pvt ltd)**

- Worked as **Product Manager** I dealt in sales of edible oil equipment and machineries. (Chemical and Physical Refinery, Solvent extraction and Pretreatment plants.)
- Went China for training in August 2017.
- Session 2017-2020 (3 Years)

Company Description:

KoldKraft Refrigeration is a subsidiary of with the sole purpose of specializing in the field of Refrigeration in Pakistan. Engineering with a vast range of product line to serve customers according to their requirements. KoldKraft Refrigeration specializes in the Engineering, Designing, Manufacturing, Installation, Service of Industrial and Commercial Refrigeration systems. KoldKraft Refrigeration has been the trend setter in Refrigeration industry. We maintain our position as a market leader by constantly investing in latest technologies to deliver superior product to client providing services for Dairy, Fruit, Vegetable, Fish, Ice Cream, Meat, Pharmaceutical and Food processing.

Shell Pakistan **(Professional Lubes)**

- Worked as **Business Development Manager** I dealt in sales of industrial lubricants.
- Session 2013-2017 (4 Years)

Company Description:

Professional Lubes was established in 2005 as the only authorized distributor of Shell Pakistan for the area covering from Lahore to Sahiwal. Since its inception Professional Lubes has shown a considerable growth and has contributed towards the increase in lubricants sale of shell Pakistan.

Chawla Group of Industries

- Worked as **Sales Officer** I dealt in sales of chemical product DOP.
- Session 2012-2013 (1 Year)

Company Description:

The journey of success that started four decades ago has today become a symbol of economic & social development of Pakistan. Yet Chawla Group of Industries feels there is no end when it comes to achievement thus it strives to explore the ultimate business opportunities. Being a business group based on trust, skill, knowledge, and experience, we are committed to pursue the goal of discovery, reliability and continuous growth.

PROJECTS AND ASSIGNMENTS:

- Completed Project on **Research & Development of Edible oil industry** in Pakistan.
- Participate in promotion activities of **DAILY NAI BAAT**.
- Presented research paper in **International Symposium** at Superior University.
- Presented research paper in **ICMR** at superior university.
- Innovated business plan of **City Chauffeuring Services** in 2015.
- Innovated business plan of **Diet Jam** of shezan limited in 2010 for completion of Introduction to Business module.

DISTINCTIONS / ACHIEVEMENTS:

- Awarded by a Medal of participating in Sports activities in SHELL PAKISTAN.
- Awarded by shield of participation in race in Superior University 2010.
- Won the cash price for gaining the 3rd position in superior university.

SEMINARS / TRAINING:

- Attended the training on **MANAGERIAL & SUPERVISION SKILLS** by USAID in 2019.
- Attended the training on **RESOURCE EFFICIENCY & MANAGEMNET TRAINING** by USAID in 2019.
- Attended the seminar on **Winning Attitude** by Prof. Syed Ali Mohsin Naqvi in superior university.
- Attended the seminar on a **Successful Life** by Mr. Wasi in UMT.
- Attended the seminar on **Personality Development** by Prof. Saroop in Punjab University.

SKILLS / ABILITIES:

- Good analytical skills.
- Good communication and presentation skills.
- Ability to work under stress and tension.
- Ability to work hard and learn quickly.
- Compatible in team working and able to work independently.

EDUCATIONAL BACKGROUND:

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|--------------------------------------|---|
| ➤ MBA (Executive) | By securing CGPA 3.4 in session 2013-2015
From Superior University, Lahore. |
| ➤ Bachelors in
Commerce | By securing CGPA 3.0 in session 2009-2013
from Superior University, Lahore. |
| ➤ Intermediate in
F.S.C (pre-eng) | Secured marks 509 in session 2007-2009
From Govt.collage Township, Lahore. |
| ➤ Matriculation
(Science) | Secured marks 462 in session 2005-2007
From Lahore Public High School, Lahore. |

EXTRA QUALIFICATION:

- 3 months Computer course.
(Microsoft Office Word, Excel and Power point).
- 6 months Primavera course.
- 1 year SPSS course.

HOBBIES:

- Travelling
- Reading every kind of informative books.

REFERENCES:

- With the care of ALLAH ALMIGHTY.