# Shahid Saleem

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#### EDUCATION

# 2015– 2019 Bachelor of Business Administration,

Institute of Business Administration, University of the Punjab Concentration: Marketing, CGPA: **3.48** 

#### **Relevant Projects:**

Presented Sales Strategies of Engro Foods (Course: Sales Management)
Review of Human resource department of Tetra Pak (Course: Human Resource management)
Prepared Report on Nestle company operations (Course: Contemporary world)
Design Management information system for Highnoon (Course: MIS)

# 2013 – 2015

Intermediate in Commerce, Punjab Group of college

# SOFT SKILLS

- Self Motivated
- Result Oriented
- Team Leading
- Communicatio
   n Skills

# COMPUTER SKILLS

- Microsoft Office Specialist Word 2013
- MS Access
- MS Project
- SPSS
- Adobe Photoshop

### PROFILE

I would like to contribute towards the growth and development of a dynamic organization having opportunities for both personal and professional growth; I can add value to the work environment by achieving the goals and targets for self contentment for the organization

# **PROFESSIONAL EXPERIENCE**

# OCTOBER, 2019-TO DATE MTO, STYLE TEXTILE PVT LTD.

Liason with the buyers (Reebok, NIKE, Adidas) regarding major quality issues audit and pre inspection

Working with Adidas ansd Reebok Merchandisers and development Team for clear understanding of the Tech Packs (TP) and Bill of Materials (BOM)

Plans and/or enables the implementation of internal audits.

### JULY, 2019-SEPTEMBER, 2019 Business Development Officer, M&A Solutions

My role is to identify sales leads, pitch services to new clients and maintain a good working relationships with new contacts and existing ones. Also handling the digital marketing of various companies.

# JULY, 2018-AUGUST, 2018

# Marketing Intern, Pak Electron Limited

I worked as an intern in the appliances division of PEL. I was assigned the task of conducting market research and to provide support in day to day business activities

# JANUARY, 2018-JULY, 2018

### Social Media Executive, RM Traders

My responsibilities were to handle all the social media activities includes social media campaigns, promotions, social media ads.

# OCTOBER, 2018- DECEMBER 2018

### Freelance Data Analyst, Bayt.com

As freelancer my duties were to collect data and interpret it for the UAE clients on a contract basis.

